



LCI TOUR VIDEO TRANSCRIPTION

00:01 LCI has been around since 1936.

00:05 This RTP company does some amazing things,

00:09 but you may have never heard of it.

00:11 That's why I'm here to help you get to know LCI and to find out about the

00:15 mission. I'm here with the vice president of business development,

00:19 DuWayne Gilbertson, and the way you all do some incredible things.

00:22 And you have an incredible mission too.

00:24 Yeah. So our,

00:25 our mission is we are in the business of creating meaningful employment for

00:29 people who are blind. We do this through several different ways.

00:33 One of which is manufacturing, which you were in today.

00:36 We currently operate eight manufacturing facilities around the country.

00:40 This particular one in Durham is headquarters.

00:43 It's a 245,000 square foot facility.

00:47 In total we manufacture over 2,500 different

00:51 skews.

00:52 We have 50 locations where we sell retail

00:57 and we have two distribution facilities, one here on Durham,

01:01 off of Miami Boulevard, and one in Las Vegas, Nevada,

01:06 Dwayne, this is the press shop.

01:07 And it's a pretty important part of what LCI does.

01:10 Yeah. Yes.

01:11 This in this press shop we've been manufacturing

01:16 file folders for the federal government since the early 1970s

01:21 in this particular room on a, on a day where with very good orders,

01:26 we will produce or convert up to 11 tons of paper into file

01:31 folders.

01:32 Dwayne, you've got some long-term employees here at LCI, including Stanley.

01:36 Yes, Stanley Bullock Stanley Bullock was our employee of the year.

01:40 A couple of years ago, he's been with us for 34 years.

01:43 He's worked in our press room.

01:46 Stanley is completely blind and his responsibility is to take a 1500 pound roll

01:51 of paper, feed it into a high-speed press and cut out blanks,

01:55 which are then turned into either file folders or double pocket portfolios,

02:00 which are consumed by the federal government.

02:02 Dwayne, LCI is famous for making mattresses,

02:06 and that's what we're seeing behind us. Right?

02:08 You have been making mattresses since the 1940s.

02:08 It

02:12 was actually one of the first products that we made.

02:16 It actually was the first product that we made for the federal government in

02:21 support of world, world war II. Today we still make mattresses.

02:25 We make the Navy shipboard mattress.

02:27 We make tons of mattresses for barracks around the country.

02:32 Mattresses that are made here are made no different here than in any other

02:36 manufacturer in the country. But what,

02:39 what James is doing is he's spraying blue downs

02:43 because he's he's then gonna put magnets

02:48 in where he glues it. So what is the,

02:51 I guess the benefit of a magnetic therapy.

02:54 There are a lot of people that believe that magnets have therapeutic benefits.

02:59 Kelsey makes a really cool product called flow logic and it's designed to help

03:03 us consumers conserve energy, right?

03:06 Yes.

03:06 So flow logic is a contract that we do for a local company named flow

03:11 logic was invented, invented here locally in North Carolina.

03:16 And it is essentially a circuit breaker for the water system in your house.

03:21 It monitors the water flow into the property.

03:25 And then if there is a leak,

03:27 it detects that leak and it shuts it down so that it does not create damage.

03:31 Ken's been working with us for about 14 years.

03:35 There's something for everybody. If nobody has the same skillset, no,

03:39 nobody has the same mechanics about them.

03:41 It's just a matter of getting the people in the right place

03:47 where they fit in the best.

03:49 And I think LCI does a pretty good job of doing that.